



NEWS RELEASE

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New Business Process Management Course Focuses on Leasing Operations and Accounting Processes

(Irwin, PA) XeC announces a One Day “Primer on Business Process Management”. The six-hour course provides an overview of the principles of Business Process Analysis, Re-design, and Improvement. The course is designed to jump start initiatives at companies looking to gain workflow efficiencies by targeting business process improvements and exception handling.

The key leasing & finance processes overviewed include:

- ❑ ‘Front-End’ pricing, application input and credit decisioning
- ❑ ‘Back-Room’ initiation, invoicing, cash application and collections
- ❑ Accounting and Taxation
- ❑ Customer Service
- ❑ Remarketing of assets

Business Process Management (BPM) has at its core five phases: (1) define, (2) measure, (3) analyze, (4) improve, and (5) control. The successful execution of these phases requires both a ‘macro’ and a ‘micro’ view of the business. These are the same five phases of the Six Sigma process.

The ‘Six Sigma’ approach is customer-focused and workflow-driven seeking breakthrough, not incremental, improvements in business processes. Technology is applied to achieve advantage whenever possible in software and / or hardware items.

Courses are customized to each company’s specific focus and delivered by XeC’s senior consultants, who have implemented more than 450 lease and asset finance systems in 22 countries over the past 15 years. Companies interested in learning more about the series can contact John Voytko at 724-861-9953 or <mailto:info@xec1.com>. URL: <http://www.xec1.com>

XeC is an international leasing software support group specializing in lease/loan asset finance education, multi-national system rollouts, gap analysis, software specification, testing, and implementations.

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