



NEWS RELEASE

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Content and Curricula from Leasing Education Programs Now Available to Corporate Trainers

(Irwin, PA) XeC announces that the written and visual content from its Leasing Education Programs (“Leasing Bootcamp”, “Leasing for IT Professionals”, and “Business Process Management for Leasing Companies”) will be made available for purchase by corporate training groups and eLearning platforms. Previously the content was only delivered by XeC professionals.

“Many of the larger lessors and finance houses already have a dedicated staff for training their employees, ” stated John Voytko, President and COO of XeC, “ They do not need outside trainers for their people, but rather a way to continually create updated materials and to get expert advice on specific topics.”

Michael Pochan, CEO of XeC and an Adjunct Professor at Carnegie Mellon’s Graduate Business School, added, “Many corporate trainers and HR people are expert in the best delivery mechanisms for their internal training. What they want is expertise in leasing specifics, of which most is embedded in the course materials. We also get requests for ‘train the trainer’ and Faculty Guides.”

Voytko continued, “Plus, this way, they can select only what they need for their type of operation. And they can assemble it to best fit their people.”

The program content was developed by XeC’s senior experts who have implemented 451 lease and asset finance systems in 22 countries over the past 21 years. They have trained hundreds of lessors as well as dozens of their own employees who supported lease pricing and accounting software.

“This is similar to what happens in B-school”, said Pochan. “The professors look to the research and methods of their peers, plus their own work, to create courseware that meets their students’ specific needs.”

Companies interested in learning more about the service can contact John Voytko at 724-861-9953 or <mailto:info@xec1.com>. URL: <http://www.xec1.com>

XeC is a software consulting group specializing in lease and asset finance system implementations and IT education.

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