



Technology & Leasing Training Newsletter

**June 23,
2004**

**Special Issue
for HR and
Training**

Quote of the Day:
"You can lead a horse to water but you can't make it drink. So why do we offer all these training programs?"

**Since 1983 the
XeC team has
installed 451
lease accounting
& taxation
systems in 22
countries.**

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Technology Training Tax Credit

sourced from <http://www.computerworld.com> News Story by Grant Gross

"MAY 21, 2004 (IDG NEWS SERVICE) - The Computing Technology Industry Association Inc. (CompTIA) cheered the introduction of legislation in the U.S. House of Representatives Thursday that would allow many U.S. taxpayers, including employers and laid-off workers, to receive a tax credit of up to \$4,000 per year for technology training."

"The Technology Retraining and Investment Now Act of 2004, known as the TRAIN Act, would allow a tax credit on qualified expenses used for technology-related training. Workers could get 50% of their training costs reimbursed each year, getting up to \$4,000 back."

XeC Opinion:

Any tax credit is good I suppose, but the assumption that anyone can be trained on technology is suspect.

Use of Distance Learning Continues to Increase

sourced from infoComm04

Digital delivery of seminars and training courses continues to grow as companies are using an array of digital technologies from the desktop and office. Videoconferencing, Webex, webcasts, eLearning platforms and narrated PowerPoint presentations provide robust visual communication with no travel needed.

XeC Opinion:

Distance Learning, whether at the desktop or online from the web, has its place in corporate HR. A careful assessment of the intended audience, their goals, the teaching resource and the technologies must be made to ensure a proper fit with the company and its culture.

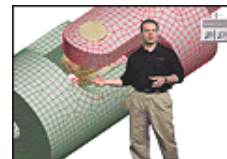
Examples to review:

(1) The University of Pittsburgh uses webcasts to teach a graduate degree to students in Skopje, Macedonia.

See <http://www.mk.pitt.edu/dislearn.html>

(2) Algor Engineering Software uses webcasts to train their users around the world.

See <http://www.etelearning.com>



(3) "Since 1996, Carnegie Mellon's business school has offered its distance education program to part-time, corporate sponsored students throughout the United States. The FlexMode MBA Program provides interactive, televised instruction to students pursuing an MBA degree over a three-year period."

What is done is that the instructor and his lecture is televised from a videoconferenced room at the school.. Students watch on a TV and interact via the telephone portion of the transmission.

See <http://web.gsia.cmu.edu/default.aspx?id=141586>

(4) The Carnegie Mellon Institute for eCommerce digital video'd all of its curriculum classes and required that professors use PowerPoint for their teaching slides.

The digital video was then processed so that the slides were indexed to the actual timings in the original live lecture. The end result was a multimedia presentation similar to Pitt's above.

The point is that eLearning or Distance Learning is ready for business use.