

Tailored Leasing Education.

Because Every Business is Unique.

Experience in the design and implementation of over 450 leasing systems enables our instructors to offer a “real world”, practical aspect to our educational sessions.

XeC clients can create their own education programs by selecting specific modules relevant to their operations.



Leasing Core Series

- Overview of the U.S. leasing market
- How a leasing business operates
- Lease accounting
- Asset management & depreciation
- Taxation issues

Leasing Advanced Series

- Leasing in other countries
- Laws governing leasing
- Discounting
- Securitization
- Full service leasing
- Specialty leasing

Leasing Expanded Series

- Financial yield and pricing
- Terminations/Buyouts
- Discounting
- Fleet leasing
- Contract booking workflow

Technology Series

- Leasing system design
- Designing global systems
- Business process management
- Exception mgmt. and automation
- Electronic payments

XeC represents **Excellence** and **Experience**. Our consultants are leasing professionals with over 15 years of “hands on” experience with automobile and equipment leasing operations.



Experience = Rapid Results

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